

ILKOWTRADE

FUNCTIONAL
ADDITIVES TO

- FOOD
- SPORTS SUPPLEMENTS
- DIETARY
SUPPLEMENTS



- Do you manufacture dietary supplements, sports supplements or functional drinks?
- Do you devise new recipes, or wish to improve the composition of your products?
- Are you planning to broaden your offer?

It is widely known that consumer awareness is constantly increasing, and your customers are sure to read labels, analyze product composition, and monitor the influence of products on their well-being.

TAKE CARE OF YOUR BRAND IMAGE AND YOUR CUSTOMERS' HEALTH BY MAKING SURE YOUR PRODUCTS ARE MADE OF CAREFULLY SELECTED INGREDIENTS FROM REPUTABLE MANUFACTURERS ONLY.



ABOUT US

We specialize in selling functional food additives. We carry out in-depth market analysis, and the key selection criteria we apply when selecting suppliers are quality, transparent composition, and compliance with end customers' requirements.

ILKOW TRADE was established in response to growing customer awareness. We specialize in selling functional additives: proteins, amino acids, extracts, vitamins and minerals. As a family-run business, we have supplied high-quality food additives for over 30 years.

We understand the needs of sportsmen and women, as well as anyone who leads a healthy, active and modern lifestyle. We appreciate the importance of safety, and that is why we analyze product composition, and we only cooperate with trusted manufacturers.

**SET NUTRITION TRENDS –
FIND OUT HOW TO IMPROVE
YOUR PRODUCTS.**



FIT



DIABETIC



VEGE & VEGAN



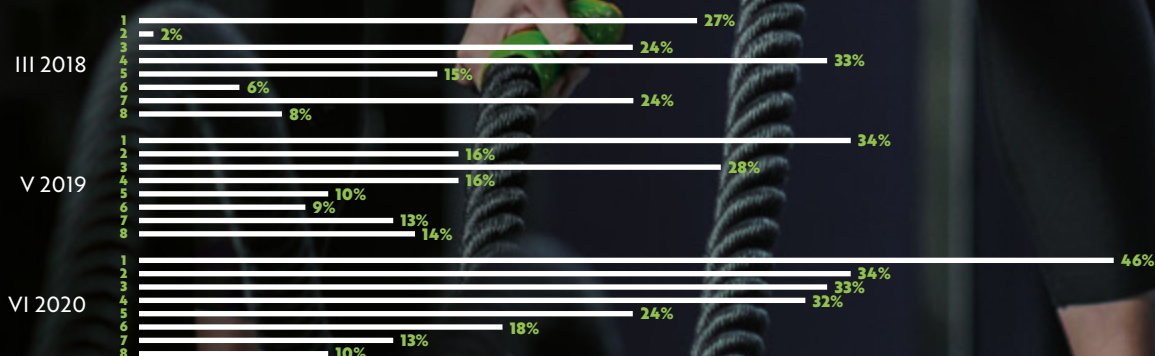
KETO



LOW CARB

The most crucial factors determining company development on the dietary supplements market in Poland (%), 2018–2020.

Source: PMR report on "Dietary supplements market in Poland in 2020. Market analysis and development forecasts for 2020–2025", 2020.



- 1 – Increased awareness of supplements and healthy diet
- 2 – Increasing affluence of the society and improved economic situation in the country
- 3 – Increased awareness of a healthy lifestyle
- 4 – Attractive offer, new products launched by our company
- 5 – Increased and improved effectiveness of marketing activities
- 6 – Access to external sources of financing, e.g., EU subsidies and loans
- 7 – New legal regulations
- 8 – Simplifying the notification process and reducing red tape

PRODUCT GROUPS

1 Whey and plant proteins

We offer whey protein concentrate, as well as low-fat and low-carb isolates. We select the most appropriate raw materials for the end product.

- **High protein content.**
- **Optimized parameters: flavor, smell, PDI, and fat content.**
- **Lactose-free variants.**

Plant proteins are an attractive alternative if you manufacture products for vegans or lactose-intolerant customers. These proteins are rich in fiber and essential minerals.

ILKOW TRADE offer includes:

- **Rice protein,**
- **Soy protein,**
- **Pea protein.**



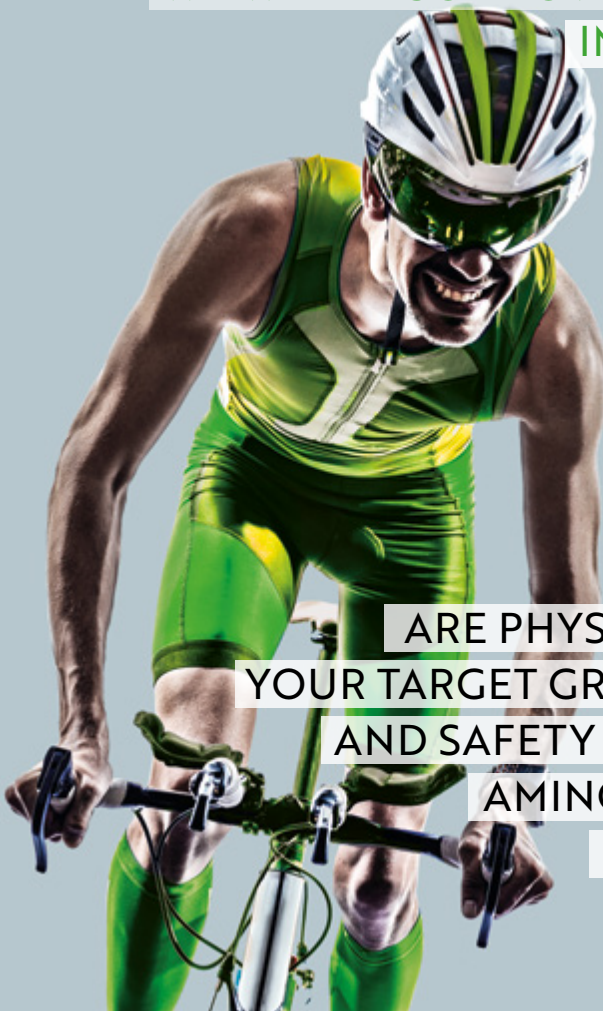
IF YOU ARE INTERESTED, WE CAN PREPARE A SELECTION OF PRODUCTS FROM THE WORLD'S TOP MANUFACTURERS, INCLUDING PRICING AND DETAILED SPECIFICATION. WE WILL ALSO PROVIDE SUPPORT DURING NEW PRODUCT IMPLEMENTATION.

2 Amino acids

Amino acids play an important role in physiological processes related to physical activity. They participate in muscle tissue growth, boost regeneration and metabolism, and reduce fatigue after physical exercise.

- **Supporting metabolism of lipids and carbohydrates.**
- **Faster regeneration for people who lead an active lifestyle.**
- **Use: dietary supplements, functional drinks, sports supplements.**

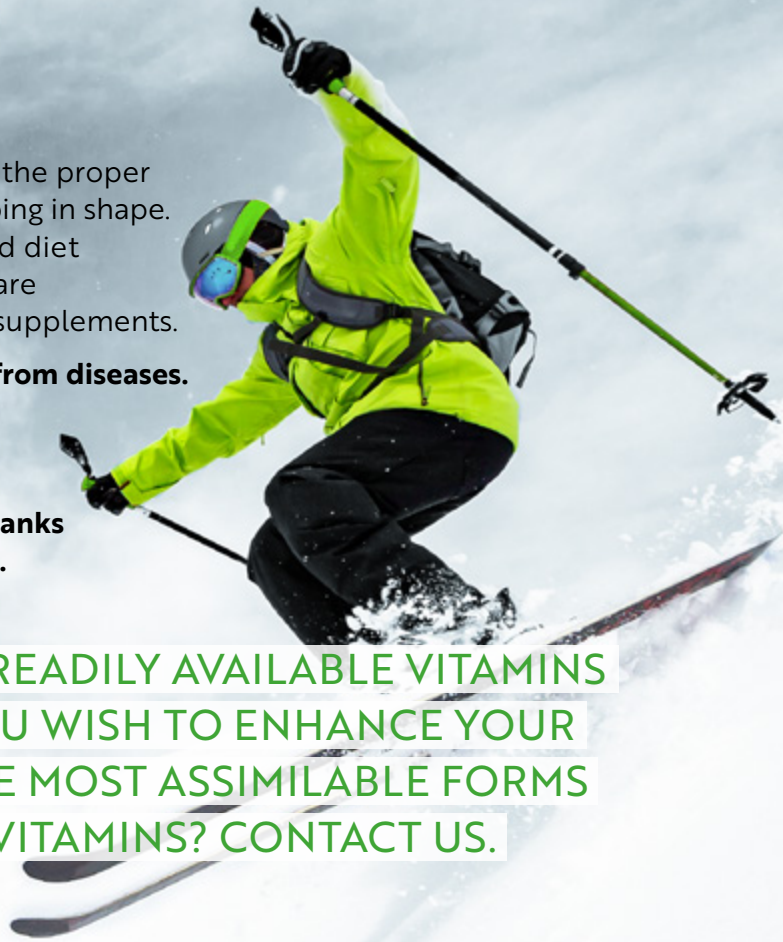
ARE PHYSICALLY ACTIVE CUSTOMERS YOUR TARGET GROUP? TAKE CARE OF THEIR HEALTH AND SAFETY BY ONLY USING HIGH-QUALITY AMINO ACIDS FROM TRUSTED MANUFACTURERS.



3 Vitamins and minerals

Vitamins and minerals are necessary for the proper functioning of the human body and keeping in shape. They are key elements of a well-balanced diet and prophylaxis. Vitamins and minerals are the most commonly purchased dietary supplements.

- **Increased immunity, quicker recovery from diseases.**
- **Better mood and general condition.**
- **Replenishment of deficiencies and increased vitality.**
- **Quick replenishment of deficiencies thanks to easily assimilated forms of products.**



ARE YOU LOOKING FOR READILY AVAILABLE VITAMINS AND MINERALS? DO YOU WISH TO ENHANCE YOUR SUPPLEMENTS WITH THE MOST ASSIMILABLE FORMS OF MINERALS AND VITAMINS? CONTACT US.

Most Popular Supplements (% Survey Respondents Purchasing in Past Year*)



* Top 20 of 169 supplements and health foods reported in the Dietary Supplement Consumer Trends and Preferences (Report 2020) based on the ConsumerLab Vitamin and Supplement Users Survey.



4

Extracts

Extraction is the process of solubilization of active plant components into a solvent as a result of contact with the fluid. Thanks to this process, valuable active components are easily assimilated by the human body.

- **Liquid extracts, oleoresins, dry extracts.**
- **Types of extracts: plant, fruit, vegetable, herbal.**
- **Use: food, cosmetic and pharmaceutic industry, dietary supplements.**

Extracts have a huge potential as additives to various supplements. Customers are eager to use extracts due to their natural origin.

ENRICH YOUR PRODUCT WITH AN EXTRACT WHICH WILL MAKE IT STAND OUT FROM THE COMPETITION.

5

Special additives

ILKOW TRADE offer also includes other products which will help you advance your recipes, e.g.:

- **MCT coconut oil (liquid and powder) – safe carrier of active substances.**
- **Glucosamine – support for joints and injury recovery.**
- **MSM – easing joint pain, decreased inflammation, increased immunity.**
- **Collagen hydrolysate – healthy, rejuvenated skin.**



DEVELOP YOUR BUSINESS AND ACHIEVE YOUR GOALS BY SELECTING PROPER RAW MATERIALS. WE WILL ADVISE YOU OF THE BEST SOLUTIONS, SUGGEST THE MOST APPROPRIATE PRODUCT, AND WE WILL SHOW YOU SPECIFIC BENEFITS.

WHAT CAN YOU EXPECT?

- You will get reliable raw materials from the world's top manufacturers.
- You will get a competitive price depending on the size of the order.
- You will know the best moment to make a purchase and avoid price fluctuations.
- You will avoid serious mistakes which may occur as a result of ignorance of the law – you will be informed about important regulations related to your business activities.
- You will get practical tips and guidelines based on our long experience and unique know-how.
- You will get a safety guarantee – we cooperate with independent laboratories. You will be able to confirm that by running tests on the free samples we provide.

DO YOU ORDER ADDITIVES DIRECTLY FROM A MANUFACTURER? REMEMBER THAT UNEXPECTED CIRCUMSTANCES MAY ARISE ANYWHERE. WE WILL MAKE SURE THAT YOU ARE COVERED AND PROVIDED WITH ALTERNATIVES.

ILKOWTRADE

- EXPERIENCE – OVER 30 YEARS ON THE MARKET
- BROAD RAW MATERIAL PORTFOLIO
 - TESTED SOLUTIONS
 - COMPETITIVE PRICES



DO YOU HAVE AN IDEA for a new product,
but you are not sure about the selection of components?

Do you wonder how to execute a **NEW PROJECT**,
or where to get samples?

STAND OUT from the competition –
take advantage of expert knowledge and develop quality products
which customers will stay loyal to.

CONTACT US:

ILKOW TRADE
ul. Topolowa 18, 55-095 Łozina
tel.: 530 910 078
e-mail: biuro@ilkow-trade.com
www.ilkow-trade.com